



City Council Agenda Item Summary Report

Meeting Date: November 3, 2020			
Submitted by: P. Morgan			
Consent	Discussion Only	Public Hearing	Action/Discussion X
Item Title: Discuss and consider approval of a Resolution awarding a bid and authorizing the City Manager to execute all documents related to a contract for solid waste and recycling services.			
Attachments: Resolution			

Item Summary:

On March 1, 2016, the City of Forney entered a five (5) year solid waste and recycling services agreement with Community Waste Disposal (CWD). The contract expires on February 28, 2021. As a result, the City competitively bid the services by issuing a request for proposals (RFP).

The goal of the RFP process is to maintain and improve the current service level at a competitive cost. The RFP stated a base residential service requirement of solid waste collection using cans and bags and recycling collection using contractor provided carts. Brush pickup included bundle and weight limits similar to the current contract (4' bundles and 50 lb. limit) and bulky item pickup. On-call collection of household hazardous waste items was included, as was all services to City facilities and a discount for senior citizens. In addition to the base residential services, responses included commercial service costs. The RFP established a five-year term for a new agreement.

The RFP was posted on August 25, giving providers six (6) weeks to prepare their responses. Staff received proposals from three (3) providers: Community Waste Disposal, FCC Environmental, and Waste Management. Each proposal has been evaluated by City staff and has been provided to Council.

The City of Forney currently has 6,166 residential service units. Based on the requested residential service level, the proposal costs are as follows:

Monthly Rate Charged to Residents*	Current Contract	CWD	FCC	WM
Form 3.1.1: Base Residential Service and Proposer Provides All Disposal Services with Once Per Week Program Recycling Services	N/A	\$10.63	\$13.62	\$19.75
Form 3.1.2: Base Residential Service and Proposer Provides All Disposal Services with Once Per Every Other Week Program Recycling Services	\$9.80	\$8.95	\$12.89	\$16.99

*Excludes 10% franchise fee

The costs shown are the monthly rate that would be charged for each residential service unit. The costs do not include the franchise fee or any City administrative fees. The first row contains the pricing for the recommended service option with once per week recycling services. The second row contains the pricing for the recommended service option with once per every other week recycling services. A ten percent (10%) discount will be maintained for the 679 senior citizens accounts.

CWD is the lowest cost residential proposal. CWD’s proposal also guarantees the residential rates for three (3) years, with the first rate adjustment to occur on March 1, 2024. The proposed service is virtually the same as the existing solid waste and recycling service. CWD does propose to maintain the one day per week residential service (Wednesday).

FCC is the second lowest residential cost. FCC proposes residential collection on Monday through Thursday. The service provided by FCC would be virtually the same as the existing solid waste and recycling service, as FCC does not have any exceptions to the RFP detailed service levels.

Waste Management has the highest residential cost but does have propose a different type of service. Waste Management made an exception on their residential proposal, noting that Waste Management will only provide automated residential service with waste contained in polycarts. Waste Management proposes residential collection on Monday through Thursday.

Commercial costs were evaluated by inputting the current service level (container sizes and number of hauls) and the proposed costs. The current service level is provided on the below table:

Dumpster Type and Size	Weekly Collection Frequency							
	1	2	3	4	5	6	7	
2 CY Dumpster	31	0	0	0	0	0	0	31
3 CY Dumpster	16	1	0	0	0	0	0	17
4 CY Dumpster	28	7	0	0	0	0	0	35
6 CY Dumpster	33	7	3	0	0	0	0	43
8 CY Dumpster	87	65	33	13	9	8	0	215

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The current commercial collection costs (excluding franchise fee and taxes) are provided below:

CURRENT CITY OF FORNEY COMMERCIAL RATES						
Dumpster	Weekly Collection Frequency					
	1	2	3	4	5	6
2 CY Dumpster	77.11	158.19	220.58	308.10	400.38	494.51
3 CY Dumpster	85.25	174.04	240.92	332.06	449.54	533.12
4 CY Dumpster	90.66	182.87	256.55	357.59	460.09	569.83
6 CY Dumpster	106.90	208.98	293.17	403.90	525.04	649.04
8 CY Dumpster	119.07	235.14	330.88	453.37	586.53	726.29

The CWD proposal provides a very slight decrease to the current commercial rates:

COMMUNITY WASTE DISPOSAL PROPOSED COMMERCIAL RATES						
Dumpster	Weekly Collection Frequency					
	1	2	3	4	5	6
2 CY Dumpster	76.34	156.61	218.38	305.01	396.37	489.56
3 CY Dumpster	84.39	172.30	238.51	328.74	445.05	527.79
4 CY Dumpster	89.75	181.04	253.98	354.02	455.49	564.13
6 CY Dumpster	105.83	206.89	290.23	399.86	519.79	642.55
8 CY Dumpster	117.87	232.78	327.57	448.84	580.66	719.03

The FF Environmental proposal provides a substantial increase to the current commercial rates:

FCC ENVIRONMENTAL PROPOSED COMMERCIAL RATES						
Dumpster	Weekly Collection Frequency					
	1	2	3	4	5	6
2 CY Dumpster	55.86	106.13	157.60	208.03	257.44	305.84
3 CY Dumpster	75.41	143.28	212.76	280.84	347.54	412.88
4 CY Dumpster	95.52	181.49	269.50	355.73	440.22	522.98
6 CY Dumpster	137.55	261.35	388.08	512.25	633.92	753.09
8 CY Dumpster	179.73	341.50	507.09	669.34	828.32	984.04

Waste Management has the lowest Commercial prices and proposes a slight decrease to the current commercial rates:

WASTE MANAGEMENT PROPOSED COMMERCIAL RATES						
Dumpster	Weekly Collection Frequency					
	1	2	3	4	5	6
2 CY Dumpster	55.00	69.30	104.00	139.00	173.00	208.00
3 CY Dumpster	65.00	98.00	146.00	195.00	244.00	292.00
4 CY Dumpster	80.00	172.00	195.00	260.00	325.00	390.00
6 CY Dumpster	108.00	185.00	262.00	347.00	433.00	520.00
8 CY Dumpster	128.00	222.00	330.00	435.00	542.00	650.00

The FRP provided an evaluation system based on the following criteria:

Criteria	Proposal Content Considered	Maximum Points
Letter of Intent, Company Overview, and Method of Approach	Sections 1 and 2	30
Experience, References, Insurance, Performance Bond and Financial History	Section 3 and 4	20
Conflict of Interest and Pricing Information	Section 5	50

Each of the providers submitted a complete proposal and staff does believe that all three providers can provide adequate solid waste and recycling services. The primary differences in the proposals are the collection method proposed by Waste Management and the overall pricing.

Based on the completed proposals and the proposed pricing information, the highest evaluation score and recommendation are earned by Community Waste Disposal.